October 9, 2018 SFFSC Board Meeting Minutes

The meeting was called to order at 7:05 Those in attendance were Michelle Carlson, Julie Mickelberg, Pat Hoier, Karla Derynck, Wendy Quam, John Gintvainis, Jim Naro, Jany Eilders, Jennifer Sigette, Kelly Anderson, Tiffany Thornton Deb Melsted, Amanda Erickson

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Deb Melstad came to talk about the script program Jennifer Sigette made a motion to give Deb permission to contact and talk to a rep and get more detailed information. Julie M. seconded and all approved

Tiffany – Director's Report

7:16 Executive Session til 7:45

Move LTS into LTSUSA, some of the benefits are that is it cheaper, better marketing tools. Coaches will have questions and we have 2 meetings this week

Pat Hoier makes a motion to empower Tiffany to register with LTSUSA and to move forward and begin the process. Jim Naro seconded and all approved

Discussed opportunities to have a LTSUSA competition in April, 2019 and then onto bigger regional and sectionals the following year.

Karla made a motion to let Tiffany and Jane E. explore and research putting on a LTSUSA competition from tots to preliminary sometime in April 2019. Julie M. seconded and all approved.

Registration session 2 out by Friday and advanced LTS classes out first week in Nov.

Christmas show is online

Speciality classes buy passes online for drop in. Going paperless is helping get rid of all the steps and will help with accurate data.

Julie – Treasurer

Current chart of accounts is accurate and now we need to see why we use a rolling 12 month. Julie meets with accountant next week.

Sport engine – we pay \$1000 for licensing for 2 years, it is a very challenging system and need to look at a simpler program. She would like some help on committee with finding other payment systems or contacts that have experience with financial systems. We need a system so director to need to spend too much time with payments and registration so that is why we are looking at a new system. Director needs to spend time of growing program and doing what we hired her to do.

Need to spend money to make money, we need to keep Tiffany's trajectory going and maybe becoming more of a serious club.

Pat H. made a motion to approve treasurers report as is, Jim Naro seconded and all approved.

John – Doughnuts

456 doz. Preordered, down 80 doz. From last year but after buyouts we break even. Suggested that we look at prizes next year.

160 doz. Ordered for direct sales, LY 200 doz. \$10 original \$12 iced

Sat. morning volunteers: John, Jim, Michelle, Jane, Pat and Julie will get change for direct location sales

Jennifer S. – Stampede

Sold 114 tickets, goal was 50. Now we get 75% of chuck a puck sales - 23 skaters plus Amanda signed up

Jane E. – USFS

Fargo test Nov. 2-3 sign up by Oct. 12j

Sectionals, Regionals- anyone can go, any level, Nationals – When Blaine held regionals the made \$30000 split with the club

Julie M. made a motion to let Jane E. move forward with the application process to hold 2021 Regionals in

Amanda – Parade of Lights \$45 entry fee, Jennifer S. will see who is interested and send survey monkey to gather a count.

Karla – Spiritwear

Will get a \$ amount to make a motion for money to purchase items for a direct sale table before Christmas.

Michelle – President report

Webinar put on by USFSA was great, with a lot of info. Identify board individuals, lots of clubs have daily, weekly, monthly financial issues, strategic planning, conflict policy to have members able to submit a form to help solve issue, don't hesitate to call executive sessions, remove yourself from a conflict of interest, non usfsa can do safesport, common to redo bylaws, ok to look and change mission statement, ice monitor needed for insurance purposes

9:20 Executive Session til 9:35

Halloween Party – Amanda

Oct. 27, skating, treats, promote LTS

9:40 Executive Session til 9:50

Meeting adjorned at 10:15